

SME & EU FUNDING ADVISORY

AN ADVISORY SERVICE PERFORMED BY COPULA CAPITAL
ADVISORS OOD



End 2011

OVERVIEW

Our Small and mid-sized enterprises (SME) and EU funding advisory intends an in-depth analysis of proposed public financing schemes in Bulgaria, in-line with the interest and need of our client/prospective client. In this process we could duly examine client's complete enterprise structure and advice on improvements and specific changes on it.

Analysis of proposed public financing schemes for Bulgaria – EU funds and operating programs, national programs, measures for investments stimulation targeting SME companies and etc. is just a part of our service, obtained by the client/prospective client.

FUNDING OPPORTUNITIES

Benefits for our clients

Identify clients' place as a direct beneficiary of the available grant programs. At this step we are proposing a number of applying schemes for our clients

Our clients obtains the ability to precisely plan their corporate investment program and sales

Precisely leveraging company's assets and its performance, by applying the best client tailored funding opportunity

The final result is a sales boost of company's products/ services, through the adopted public funding project

FORMULATING THE IDEA

Benefits for our clients

At this stage we assist our clients through their way finding the answer of project's main question, which is how will the best realization of their investment intentions be achieved

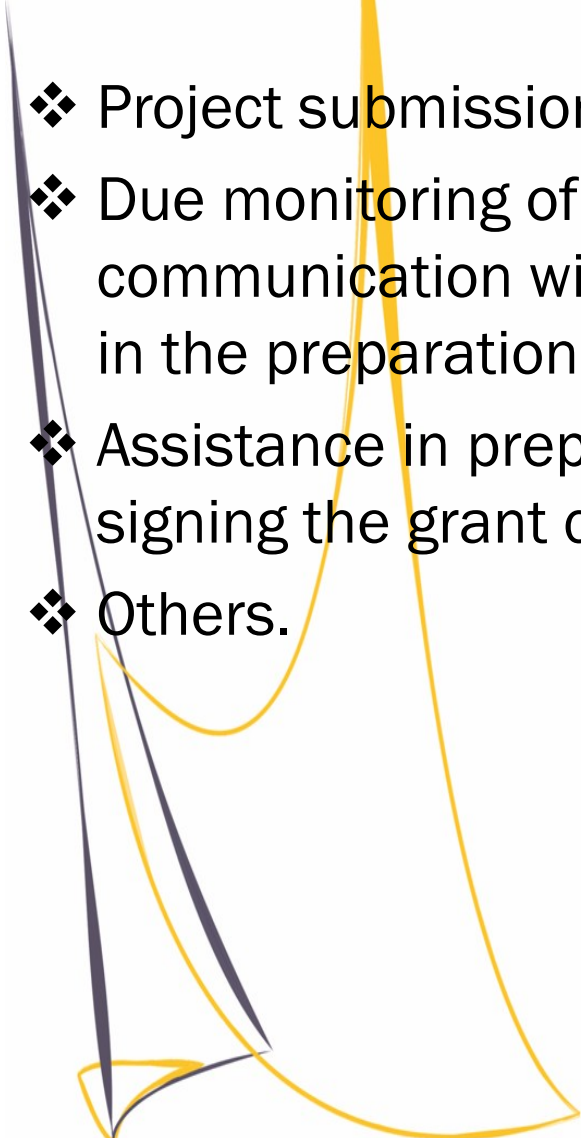
The final result is that clients receive clear vision of how the company, as well as company's customers can benefit from the funding project applied

PROJECT DEVELOPMENT

We take care for the whole project development, by looking closely for the due and timely preparation of documents for the funding application, including:

- ❖ Advisory on the specific requirements of application procedure;
- ❖ Preparation of application form, detailing the project, planned activities, schedule performance, project budget and all additional documents necessary for the application;
- ❖ Secondary control and inspection of enclosed documents;
- ❖ Project's file completion;

PROJECT DEVELOPMENT (2)

- ❖ Project submission;
 - ❖ Due monitoring of project's evaluation process, following communication with the Managing Authority and assistance in the preparation of additional required documents;
 - ❖ Assistance in preparation of documents necessary for signing the grant contract;
 - ❖ Others.
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PROJECT MANAGEMENT

Our experts will assist clients through the administrative and management process of their project, by:

- ❖ Conducting a workshop in cooperation with the client in order to form a team for project implementation schedules and assigning responsibilities among team members;
- ❖ Developing a plan for implementing the operations;
- ❖ Attendance at tenders sessions and preparation of the relevant accompanying documents;

PROJECT MANAGEMENT (2)

- ❖ Assistance in communication with the Competent Authority and the Intermediate Unit in connection with the ongoing reporting of the progress of the project, including preparation of supporting letters and documents, requests for amendments, etc.;
- ❖ Preparation of final financial and technical report with needed applications, payment requests, covering letters, etc.

WHO WE ARE

Consulting company based in Sofia, Bulgaria, offering a wide range of advisory, research and fund placement services for Bulgaria and the Balkans region, including:

- ❖ Stock markets, public and private companies research, advisory and valuations;
- ❖ Fund raising and pre-market advisory;
- ❖ M&As, corporate due diligence, market entry advisory;
- ❖ Specialized investment projects advisory services (art market and investments advisory);
- ❖ Strategic partnership, financial restructuring.

MANAGEMENT

Dragomir Boyadzhiev

Managing partner and CEO of Copula Capital Advisors OOD He has an extensive experience in financial analysis portfolio management, and statistical analysis. His professional record includes a wide range of activities in the field of financial analysis and securities trading. Currently he also holds a CEO position at the Bulgarian Investment Managers Association (BIMA), which is part from the European Federation of Financial Analysts Societies (EFFAS).

Lyubomira Valentinova

She has a long-standing career in the accounting sector. With a broad experience both in the field of banking and non-banking accounting services. Currently she is Managing Partner and CEO at Accounting Advisors Group OOD and **Managing partner at Copula Capital Advisors OOD.**

TEAM

- ❖ Two managing partners.
- ❖ A team of highly skilled professionals with academic background ranging from finance, corporate logistics, accounting. Professionals with extensive experience in the financial, stock markets and advisory sectors. Constantly observing the highest professional standards and best modern policies, combined with a broad mix of investment skills, including portfolio management, financial analysis, corporate finance, private equity, research and trading.

CONTACTS

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